# ALEX GARZA

Director of Event Technology / Program Director Bakersfield, CA 93309 one2mixx4u@aol.com (661) 204-1609

Seeking a permanent position where my skills can be fully utilized. Willing to relocate: Anywhere Authorized to work in the US for any employer

# WORK EXPERIENCE

#### **Direct Sales Representative**

**Spectrum Communications** - Bakersfield, CA October 2019 to Present

Door to door sales for cable, internet and phone services for your home.

#### **Program Director / Afternoon Drive**

Cumulus Media - Oxnard, CA July 2016 to March 2019

Program music for radio station. Follow all FCC laws for daily broadcast. Plan promotions for radio station. Afternoon on air talent. Team leader for air staff. Produce write and voice commercial ads. Voice Talent for West Wood One network.

Proficient in Pro Tools , Adobe Audition, Sound Forge, and RCS Selector.

#### **Director of Event Technology**

**PSAV Presentation Services** - Bakersfield, CA 2008 to July 2016

Customer service, Sales and marketing for Double Tree Hotel A/V dept. Installation of Audio and Visual equipment. Troubleshooting computer systems. Repair computer and audio / visual equipment for rental use.

#### Afternoons Assistant Program Director/ Music Director

American General Media - Bakersfield, CA July 2006 to September 2007

Program music for radio station. Follow all FCC laws for daily broadcast. Plan promotions for radio station. Afternoon on air talent. Team leader for air staff. Produce write and voice commercial ads.

## **Afternoon Drive**

Buckely Broadcasting Groove 99.3fm - Bakersfield, CA 2004 to 2006

Afternoon on air talent. Team leader for air staff. Produce write and voice commercial ads.

Proficient in Pro Tools , Adobe Audition, Sound Forge, and RCS Selector.

# **EDUCATION**

## FCC License in Radio Broadcasting

Bakersfield College - Bakersfield, CA 1992 to 1994

#### High school or equivalent

South High School - Bakersfield, CA 1988 to 1992

# SKILLS

- Sales Management (10+ years)
- Time Management
- Outlook
- Microsoft Word (8 years)
- Microsoft Powerpoint (8 years)
- Warehouse Experience (5 years)

# **CERTIFICATIONS AND LICENSES**

#### **Broadcast License**

Present

Radio Broadcast License.

#### driver's license

#### **Audio Editing**

Proficent in Pro Tools , Adobe Audition, Sound Forge, and RCS Selector music scheduling.

#### **Customer Service**

## Management & Leadership Skills: Planning & Execution — Completed

April 2019

Planning and managing resources to accomplish organizational goals. Full results: <u>https://share.indeedassessments.com/share\_assignment/fiaef6yptlwjpega</u>

#### CRM Skills with Salesforce — Familiar

April 2019

Measures a candidate's ability to demonstrate a knowledge of Salesforce objects, fields, and processes. Full results: <u>https://share.indeedassessments.com/share\_assignment/lclhshnfis5oqoww</u>

#### **Customer Focus & Orientation — Highly Proficient**

November 2019

Responding to customer situations with sensitivity. Full results: <u>https://share.indeedassessments.com/share\_to\_profile/</u> 2251394704292703990075c5fc9fc9eceed53dc074545cb7

#### **Basic Computer Skills: PC — Proficient**

October 2019

Performing basic computer operations, navigating a Windows OS, and troubleshooting common computer problems. Full results: <u>https://share.indeedassessments.com/share\_to\_profile/</u> <u>fe6a7e538225f948de775e8cc0cec269eed53dc074545cb7</u>

## Personality: Hard-Working — Proficient

July 2019

Measures a candidate's tendency to be rule-abiding, well-organized, hard-working, confident, and think before acting. Full results: <u>https://share.indeedassessments.com/share\_to\_profile/</u> <u>a0ee54227a6756cf5542a596a1385d5ceed53dc074545cb7</u>

## **Customer Focus & Orientation — Highly Proficient**

August 2019

Responding to customer situations with sensitivity. Full results: <u>https://share.indeedassessments.com/share\_to\_profile/</u> e262b7c38dcffa60dbef35952fb5a31eeed53dc074545cb7

#### Accounting: Basic Principles — Familiar

April 2019

Measures a candidate's ability to prepare financial records according to federal policies. Full results: <u>https://share.indeedassessments.com/share\_to\_profile/</u> ac095eaf70f5cd4b0650225d7758bb47eed53dc074545cb7

#### **Customer Service Skills — Proficient**

July 2019

Measures a candidate's skill in evaluating approaches to customer service & satisfaction. Full results: <u>https://share.indeedassessments.com/share\_to\_profile/</u> f664a91582df825f6da8776d5d6a7972eed53dc074545cb7

#### Sales Skills: Influence & Negotiation — Familiar

July 2019

Using influence and negotiation techniques to engage with and persuade customers. Full results: <u>https://share.indeedassessments.com/share\_to\_profile/</u> c431266d42a3cc83098ea8725011d8b8eed53dc074545cb7

#### Attention to Detail — Completed

June 2019

Identifying differences in materials, following instructions, and detecting details among distracting information. Full results: <u>https://share.indeedassessments.com/share\_to\_profile/</u> 46df9409a80d780e910cb61f80fe5f22eed53dc074545cb7

#### **Delivery Driver — Familiar**

August 2019

Interpreting instructions, reading maps, and solving problems. Full results: <u>https://share.indeedassessments.com/share\_to\_profile/</u>26c3596b8a72e68d91d8414e197c87a3eed53dc074545cb7

#### **Reliability** — Familiar

July 2019

Tendency to be dependable and come to work. Full results: <u>https://share.indeedassessments.com/share\_to\_profile/</u> a620ca1511dbb070af002d7de5d53791eed53dc074545cb7

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.

# **ADDITIONAL INFORMATION**

On-air talent proficient in programming, music rotation, commercial production and mix show dj. Highly skilled in radio broadcasting, works very well independently and as a cooperative team member. Team leader for air staff. Produce write and voice commercial ads. Voice Talent for West Wood One network.

Proficent in Pro Tools , Adobe Audition, Sound Forge, and RCS Selector.

Skills and Abilities: Working Independently Public Relations Solving Problems Self Motivated Willingness to Learn Eager to succeed